(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 4/12/86 THROUGH 5/9/86							CUMULATIVE PERIOD 9/1/85 THROUGH 5/9/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	84	1020	$1799	$1766	$1875[†]	$1870[†]	$1550	290	5127	$1743	$1768	$1875	$1750	$1583
Business Administration & Management	13	461	1613	1622	*	*	*	28	1252	1646	1629	2250	1550	1200
Management Information Systems	15	101	2081	1905	*	*	*	20	451	2103	1908	2583	2166	1625
Marketing & Distribution	20	539	1550	1605	1670	1587	1280	24	1288	1561	1598	1795	1587	1280
HUMANITIES & SOCIAL SCIENCES														
Economics[2]	33	179	1940	1826	2412	1833	1500	61	401	2017	1805	2417	2083	1500
Humanities	24	121	1838	1570	2500	1750	1333	39	309	1880	1540	2500	1750	1196
Social Sciences	21	151	1902	1636	2375	1925	1500	50	416	1933	1596	2416	2000	1292
ENGINEERING														
Aerospace & Aeronautical	3	117	2270	2341	*	*	*	19	386	2397	2305	*	*	*
Chemical	25	214	2301	2425	2583	2418	1721	85	1045	2368	2450	2625	2491	1750
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	40	277	2032	2017	2212	2000	1833	61	891	2051	2009	2292	2030	1833
Electrical (incl. Computer Engrg.)	275	1437	2412	2390	2583	2417	2250	585	4741	2419	2352	2583	2450	2250
Geological	+	12	+	1828				+	24	+	1966			
Industrial	18	202	2316	2285	*	*	*	45	761	2295	2263	2583	2290	2083
Mechanical	90	693	2306	2355	2500	2325	2166	221	2514	2301	2321	2541	2333	1931
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	+	49	+	2327				3	167	2122	2330	*	*	*
Mining & Mineral	+	7	+	2205				+	10	+	2097			
Nuclear (incl. Engrg. Physics)	9	19	2330	2322	*	*	*	14	69	2288	2287	*	*	*
Petroleum	+	54	+	2694				+	246	+	2755			
Engineering Technology	3	90	2069	2177	*	*	*	12	400	2253	2204	*	*	*
SCIENCES														
Agricultural Sciences	4	20	1419	1516	*	*	*	4	107	1419	1572	*	*	*
Allied Health Professions	1	6	1708	1681	*	*	*	1	44	1708	1727	*	*	*
Biological Sciences	5	15	1642	1558	*	*	*	7	40	1536	1564	*	*	*
Chemistry	2	33	2416	1999	*	*	*	6	98	2325	1965	*	*	*
Computer Science	99	555	2283	2217	2500	2333	1875	217	1845	2278	2209	2516	2333	1916
Mathematics	18	102	2025	2051	*	*	*	43	276	2057	2068	2408	2083	1690
Other Physical & Earth Sciences	4	28	2172	2309	*	*	*	9	80	1975	2060	*	*	*
Totals	806	6502						1844	22988					

[1] Percentiles are computed on regional data
[2] Includes economics programs with both business and social science orientation
* Not computed for fewer than 20 offers
+ No offers reported
[†] The 90th and 50th percentiles are close in value because of a clustering of offers

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY OCCUPATIONAL TITLE FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 4/12/86 THROUGH 5/9/86							CUMULATIVE PERIOD 9/1/85 THROUGH 5/9/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
ADMINISTRATIVE & MANAGEMENT														
Accountants & Auditors	89	1000	$1783	$1759	$1875[1]	$1870[1]	$1500	296	5062	$1736	$1767	$1875	$1750	$1560
Business Administration	4	102	1979	1623	*	*	*	8	327	1781	1620	*	*	*
Financial Analysts	21	126	2292	1952	2500	2375	1870	45	275	2281	1921	2500	2375	1833
Management Trainee	66	717	1844	1635	2458	1750	1416	110	1714	1907	1646	2416	1923	1458
Personnel & Labor Relations	2	22	1563	1584	*	*	*	3	72	1458	1585	*	*	*
COMPUTER & MATHEMATICAL														
Computer Programmers	37	261	2140	2160	2500	2190	1625	72	981	2139	2114	2500	2167	1667
Computer Scientists (incl Systems Analysts)	63	307	2345	2238	2500	2375	2100	138	1277	2347	2224	2517	2375	2100
Mathematicians/Statisticians	12	69	1944	2054	*	*	*	36	175	2034	1999	2275	2079	1733
MARKETING & SALES														
Advertising/Marketing	8	109	1523	1718	*	*	*	17	314	1669	1700	*	*	*
Retail/Wholesale Sales	10	339	1696	1653	*	*	*	17	825	1741	1627	*	*	*
Technical Sales	6	79	1913	1906	*	*	*	9	263	1906	1816	*	*	*
ALL OTHER OCCUPATIONS														
Communications Occupations	3	20	1609	1757	*	*	*	6	93	1356	1665	*	*	*
Engineers (Engrg Degree Required)	458	3110	2342	2340	2575	2383	2000	1031	10830	2358	2324	2583	2416	2000
Farm & Natural Resources Management	1	12	1484	1524	*	*	*	2	45	1367	1618	*	*	*
Health-Related Occupations	1	3	1542	1831	*	*	*	2	53	1354	1651	*	*	*
Insurance & Real Estate Occupations	6	70	1635	1586	*	*	*	8	139	1653	1626	*	*	*
Production Occupations	+	42	+	2048				+	166	+	2013			
Researchers—Nonscientific	10	32	2149	1972	*	*	*	30	90	2198	1976	2583	2333	1583
Researchers—Scientific	8	52	1964	2129	*	*	*	11	182	2059	2100	*	*	*
Social Workers & Recreational Workers	1	10	958	1137	*	*	*	3	48	1069	1276	*	*	*
Transportation & Distribution Occupations	+	20	+	1774				+	57	+	1765			
Totals	806	6502						1844	22988					

[1] Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported
† The 90th and 50th percentiles are the same in value because of a clustering of offers

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates
Inexperienced

(One Year Or Less Of Full-Time, Non-Military Employment)

GRADUATE PROGRAM	INTERIM PERIOD 4/12/86 THROUGH 5/9/86							CUMULATIVE PERIOD 9/1/85 THROUGH 5/9/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	+	37	+	$2054				2	365	$1854	$2140	*	*	*
MBA (Nontechnical Undergraduate)	10	278	$2724	2721	*	*	*	39	757	2817	2533	$3750	$2750	$2167
MBA (Technical Undergraduate)	3	54	2728	2748	*	*	*	20	154	2655	2677	3125	2638	2208
MS-Business (incl. Mgmt., Mktg., Finance, etc.)	+	28	+	2602				2	86	2733	2429	*	*	*
Administration (incl. Public, Hospital, etc.)	+	3	+	2000				+	9	+	2039			
Industrial Mgmt. (incl. Industrial Admin.)	+	4	+	2682				+	16	+	2451			
HUMANITIES & SOCIAL SCIENCES														
Humanities	+	2	+	1750				+	24	+	1504			
Social Sciences	+	4	+	1726				+	28	+	1642			
ENGINEERING														
Chemical	7	17	2707	2664	*	*	*	29	111	2714	2674	2916	2725	2583
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	4	16	2386	2284	*	*	*	6	91	2392	2412	*	*	*
Electrical (incl. Computer Engrg.)	36	106	2818	2820	$3166	$2763	$2483	104	424	2873	2833	3166	2916	2550
Industrial	+	7	+	2710				9	38	2716	2669	*	*	*
Mechanical	4	26	2688	2790	*	*	*	44	202	2750	2722	3000	2796	2333
Metallurgical (incl. Metallurgy & Ceramic Engrg.)[2]	4	13	3008	2765	*	*	*	15	45	2793	2718	*	*	*
Nuclear (incl. Engrg. Physics)	1	2	2417	2625	*	*	*	2	7	2585	2832	*	*	*
SCIENCES														
Chemistry	1	5	2333	2117	*	*	*	3	20	2514	2285	*	*	*
Computer Science	27	82	2863	2845	3042[†]	3000[†]	2583	57	277	2901	2784	3133	3000	2524
Geology & Related Geological Sciences	1	5	3288	2715	*	*	*	2	39	3062	2548	*	*	*
Mathematics	+	10	+	2471				2	34	2617	2611	*	*	*
Totals	98	699						336	2727					

[1] Percentiles are computed on regional data
+ No offers reported
* Not computed for fewer than 20 offers
[2] Previously reported under SCIENCES heading
† The 90th and 50th percentiles [illegible]e in value because of a clustering of offers

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

GRADUATE PROGRAM	INTERIM PERIOD 4/12/86 THROUGH 5/9/86							CUMULATIVE PERIOD 9/1/85 THROUGH 5/9/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Nontech Undergraduate	9	116	$3431	$3033	*	*	*	26	286	$3048	$2793	$3875	$3209	$1917
MBA - Tech Undergraduate	2	27	2042	3002	*	*	*	2	56	2042	2868	*	*	*
Over 2 to 4 years														
MBA - Nontech Undergraduate	11	214	3030	3119	*	*	*	58	436	3161	3080	4000	3167	2500
MBA - Tech Undergraduate	2	88	3017	3284	*	*	*	7	147	2957	3192	*	*	*
Over 4 years														
MBA - Nontech Undergraduate	23	146	3549	3217	$4250	$3750	$2917	78	314	3349	3159	4167	3333	2542
MBA - Tech Undergraduate	3	54	3550	3306	*	*	*	11	99	3292	3211	*	*	*
Totals	50	645						182	1338					

DOCTORAL DEGREE CANDIDATES

ENGINEERING														
Chemical	3	14	$3875	$3599	*	*	*	14	83	$3530	$3507	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	+	+	+	+				1	7	2208	2831	*	*	*
Electrical (incl. Computer Engrg.)	3	19	3976	4058	*	*	*	12	65	4033	3900	*	*	*
Mechanical	+	3	+	3227				8	23	3767	3431	*	*	*
Metallurgical (incl. Metallurgy, Materials Engrg., /Science & Ceramics)[3]	1	3	3833	3405	*	*	*	13	28	3613	3530	*	*	*
SCIENCES														
Chemistry	2	19	3146	3187	*	*	*	13	93	3243	3123	*	*	*
Mathematics (incl. Oprs. Research, Statistics, & Acturarial Science)	+	10	+	3308				3	19	3777	3303	*	*	*
Physics	+	8	+	3144				6	47	3563	3489	*	*	*
Totals	9	76						70	365					

[1] Years of previous full-time, nonmilitary employment
[2] Percentiles are computed on regional data
+ No offers reported
* Not computed for fewer than 20 offers
[3] Previously reported under SCIENCES heading

MAY 1986 ECPO INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

MAY 1986 ECPO REGIONAL INTERIM REPORT

INTERIM PERIOD 04/12/86 THROUGH 05/09/86

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO,MECH-EQPT		BLDG MATERIAL	
ACCOUNTING	1819 1875 1584	73	1565	7					1750	1		
BUSINESS ADMINISTRATION &			1864	3	1457	7			1493	1		
MANAGEMENT INFO SYSTEMS	2097	3	1843	4			2150	1	2750	1		
MARKETING & DISTRIBUTION	1280	1	1450	3	1574	11						
ECONOMICS	1812	2	1964 2417 1500	23	1722	3						
HUMANITIES			1979	10	1677	8						
SOCIAL SCIENCES			1997	10	1540	3						

MAY 1986 ECPO INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

MAY 1986 ECPO REGIONAL INTERIM REPORT

INTERIM PERIOD 04/12/86 THROUGH 05/09/86

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO. MECH-EQPT		BLDG MATERIAL	
AEROSPACE & AERONAUTICAL							2270	3				
CHEMICAL											1863	2
ELECTRICAL(INCL COMP ENG)	2083	2	2377	4	2423	3	2420 2556 2258	31	2406	4	2353 2625 2166	37
CIVIL					2458	1	2125	2	2000	1	1983	19
GEOLOGICAL												
INDUSTRIAL	2166	1	2229	3	2100	1					2442	5

MAY 1986 ECPO INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

MAY 1986 ECPO REGIONAL INTERIM REPORT

INTERIM PERIOD 04/12/86 THROUGH 05/09/86

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO, MECH-EQPT	BLDG MATERIAL
MECHANICAL	1916 1			2309 17	2331 23 2520 2192	2231 4
METALLURGICAL						
MINING & MINERAL						
NUCLEAR						2500 1
PETROLEUM						
ENGINEERING TECHNOLOGY						

MAY 1986 ECPO INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

MAY 1986 ECPO REGIONAL INTERIM REPORT

INTERIM PERIOD 04/12/86 THROUGH 05/09/86

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO. MECH-EQPT		BLDG MATERIAL	
AGRICULTURAL					1592	1						
ALLIED HEALTH PROFESSIONS			1708	1								
BIOLOGICAL			1750	1	1750	2						
CHEMISTRY												
COMPUTER SCIENCE	2173	6	1928	7	2303	5	2375	5	1791	1	2434	7
MATHEMATICS			1926	11	2500	1						
OTHER PHYSICAL & EARTH							2133	1				

MAY 1986 ECPO INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

MAY 1986 ECPO REGIONAL INTERIM REPORT

INTERIM PERIOD 04/12/86 THROUGH 05/09/86

CURRICULUM	CHEMCLS-DRUG		COMP-BUS MACH		ELECTRICAL		FOOD-BEVERAGE		GLASS-PAPER	PRIM. FAB METAL
ACCOUNTING			1833	1	1800	1				
BUSINESS ADMINISTRATION &							2042	1		
MANAGEMENT INFO SYSTEMS			1971	2	2501	1	962	1		
MARKETING & DISTRIBUTION	1375	1	1668	2			1669	2		
ECONOMICS	2318	1			2083	1				
HUMANITIES			1751	2	2058	1	1625	1		
SOCIAL SCIENCES	1925	1			2083	1	1625	1		

MAY 1986 ECPO INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

MAY 1986 ECPO REGIONAL INTERIM REPORT
INTERIM PERIOD 04/12/86 THROUGH 05/09/86

CURRICULUM	CHEMCLS-DRUG		COMP-BUS MACH		ELECTRICAL		FOOD-BEVERAGE		GLASS-PAPER		PRIM. FAB METAL	
AEROSPACE & AERONAUTICAL												
CHEMICAL	2320	10			2407	5	2583	1	2069	2	2400	1
ELECTRICAL(INCL COMP ENG)	2504	4	2454 2583 2316	30	2442 2575 2333	121	2666	1	2562	4		
CIVIL												
GEOLOGICAL												
INDUSTRIAL			2283	1	2347	5			2254	2		

MAY 1986 ECPO INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

MAY 1986 ECPO REGIONAL INTERIM REPORT

INTERIM PERIOD 04/12/86 THROUGH 05/09/86

CURRICULUM	CHEMCLS-DRUG		COMP-BUS MACH		ELECTRICAL		FOOD-BEVERAGE		GLASS-PAPER		PRIM. FAB METAL	
MECHANICAL	2333	2	2170	1	2325 2460 2083	25	2533	3	2458	2	2302	7
METALLURGICAL												
MINING & MINERAL												
NUCLEAR	2500	1			2417	4			2416	1		
PETROLEUM												
ENGINEERING TECHNOLOGY					2333	1						

MAY 1986 ECPO INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

MAY 1986 ECPO REGIONAL INTERIM REPORT
INTERIM PERIOD 04/12/86 THROUGH 05/09/86

CURRICULUM	CHEMCLS-DRUG		COMP-BUS MACH		ELECTRICAL		FOOD-BEVERAGE		GLASS-PAPER		PRIM. FAB METAL	
AGRICULTURAL					1600	1						
ALLIED HEALTH PROFESSIONS												
BIOLOGICAL												
CHEMISTRY									2416	2		
COMPUTER SCIENCE	2100	1	2318 2500 2000	21	2348 2500 2208	33						
MATHEMATICS	1690	1	2408	1	2410	1						
OTHER PHYSICAL & EARTH					2319	2						

MAY 1986 ECPO INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

MAY 1986 ECPO REGIONAL INTERIM REPORT

INTERIM PERIOD 04/12/86 THROUGH 05/09/86

CURRICULUM	PETROLEUM	RESEARCH, CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
ACCOUNTING			1958 1			
BUSINESS ADMINISTRATION &				1645 1		
MANAGEMENT INFO SYSTEMS		2625 2				
MARKETING & DISTRIBUTION						
ECONOMICS		1889 3				
HUMANITIES		1854 2				
SOCIAL SCIENCES		2417 3			1229 2	

MAY 1986 ECPO INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

MAY 1986 ECPO REGIONAL INTERIM REPORT

INTERIM PERIOD 04/12/86 THROUGH 05/09/86

CURRICULUM	PETROLEUM		RESEARCH, CON		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
AEROSPACE & AERONAUTICAL												
CHEMICAL	2541	2			2666	1	1700	1				
ELECTRICAL(INCL COMP ENG)			2427	8	2434	16	2001	9			2083	1
CIVIL			1923	4	2254	7	1782	2	1961	4		
GEOLOGICAL												
INDUSTRIAL												

MAY 1986 ECPD INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

MAY 1986 ECPD REGIONAL INTERIM REPORT

INTERIM PERIOD 04/12/86 THROUGH 05/09/86

CURRICULUM	PETROLEUM		RESEARCH, CON		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
MECHANICAL	2483	1			2250	1	1821	3				
METALLURGICAL												
MINING & MINERAL												
NUCLEAR					2325	1	1559	1				
PETROLEUM												
ENGINEERING TECHNOLOGY					2292	1	1583	1				

MAY 1986 ECPO INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

MAY 1986 ECPO REGIONAL INTERIM REPORT

INTERIM PERIOD 04/12/86 THROUGH 05/09/86

CURRICULUM	PETROLEUM		RESEARCH, CON		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
AGRICULTURAL							1242	2				
ALLIED HEALTH PROFESSIONS												
BIOLOGICAL											1480	2
CHEMISTRY												
COMPUTER SCIENCE	2416	1	2220	10			2201	2				
MATHEMATICS			2083	3								
OTHER PHYSICAL & EARTH							1917	1				

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 04/12/86 THROUGH 05/09/86

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES MAY 1986 ECPO REGIONAL INTERIM REPORT

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC	AUTO, MECH-EQPT	BLDG MATERIAL
MBA--NON-TECH			2833	5	2917	1			
MBA--TECH	2500	1	3125	1					

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 04/12/86 THROUGH 05/09/86

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES MAY 1986 ECPO REGIONAL INTERIM REPORT

CURRICULUM	CHEMCLS-DRUG		COMP-BUS MACH		ELECTRICAL		FOOD-BEVERAGE		GLASS-PAPER		PRIM. FAB METAL	
MBA--NON-TECH	2333	1	2937	2	2750	1						
MBA--TECH	2560	1										

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 04/12/86 THROUGH 05/09/86

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES MAY 1986 ECPO REGIONAL INTERIM REPORT

CURRICULUM	PETROLEUM	RESEARCH, CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA--NON-TECH	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
MBA--TECH	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /

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The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 5, July 1986

EASTERN REGION (ECPO)

Bentley College
Boston College
University of Bridgeport
Brown University
Columbia University
Columbia University - Graduate School of Business
University of Connecticut
Cornell University
City University of New York - Bernard M. Baruch College
City University of New York - City College
City University of New York - Hunter College
Dartmouth College
Johnson & Wales College
University of Maine - Orono
Massachusetts Institute of Technology
Massachusetts Institute of Technology - Sloan School of Management
University of Massachusetts - Amherst
Mount Holyoke College
New York University - Graduate School of Business
Polytechnic Institute of New York
Rensselaer Polytechnic Institute
University of Rhode Island
University of Rochester
University of Rochester - Graduate School of Management
State University of New York - Buffalo
Union College
Williams College
Worcester Polytechnic Institute
Yale University - School of Organization and Management

The 183 placement offices at the 161 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Eastern region.

The data are based on salary offers made to students graduating between September 1, 1985, and August 31, 1986. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (May 10 through June 13) and cumulatively (September 1 through June 13). The block tables contain data for both the interim and cumulative periods.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 5/10/86 THROUGH 6/13/86							CUMULATIVE PERIOD 9/1/85 THROUGH 6/13/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	79	1448	$1721	$1770	$1875	$1750	$1470	369	6575	$1738	$1768	$1875	$1750	$1560
Business Administration & Management	35	682	1796	1655	2313	1750	1375	63	1934	1729	1638	2275	1655	1300
Management Information Systems	17	156	1991	1889	*	*	*	37	607	2052	1903	2583	2133	1625
Marketing & Distribution	28	547	1537	1623	1820	1500	1250	52	1835	1548	1606	1795	1563	1250
HUMANITIES & SOCIAL SCIENCES														
Economics[2]	95	342	1995	1939	2416	2000	1542	156	743	2004	1867	2417	2005	1500
Humanities	76	351	1920	1668	2416	1979	1250	115	660	1907	1608	2500	1917	1250
Social Sciences	92	381	1773	1741	2375	1750	1208	142	797	1829	1665	2375	1792	1250
ENGINEERING														
Aerospace & Aeronautical	30	185	2376	2334	2625	2417	2250	49	571	2384	2315	2625	2417	2210
Chemical	55	377	2349	2402	2580	2450	1916	140	1422	2360	2438	2583	2459	1833
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	73	408	1950	2015	2200	1960	1650	134	1299	1996	2011	2233	2000	1708
Electrical (incl. Computer Engrg.)	456	2222	2395	2389	2583	2417	2215	1041	6963	2408	2364	2583	2425	2248
Geological	+	18	+	1772				+	42	+	1883			
Industrial	46	332	2240	2235	2500	2306	1875	91	1093	2267	2254	2500	2291	1924
Mechanical	178	1038	2251	2323	2500	2306	1916	399	3552	2279	2322	2516	2325	1920
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	9	26	2177	2272	*	*	*	12	193	2163	2322	*	*	*
Mining & Mineral	+	4	+	2328				+	14	+	2163			
Nuclear (incl. Engrg. Physics)	2	13	2521	2420	*	*	*	16	82	2317	2308	*	*	*
Petroleum	+	87	+	2737				+	333	+	2750			
Engineering Technology	11	208	2227	2142	*	*	*	23	608	2241	2183	2466	2300	1917
SCIENCES														
Agricultural Sciences	2	54	2108	1648	*	*	*	6	161	1649	1597	*	*	*
Allied Health Professions	6	21	2190	1651	*	*	*	7	65	2121	1702	*	*	*
Biological Sciences	6	33	1428	1620	*	*	*	13	73	1486	1589	*	*	*
Chemistry	15	51	1941	1913	*	*	*	21	149	2051	1948	2390	2000	1750
Computer Science	190	799	2288	2231	2625	2333	1833	407	2644	2283	2216	2583	2333	1833
Mathematics	30	137	1936	1973	2250	1929	1583	73	413	2007	2037	2333	2042	1667
Other Physical & Earth Sciences	16	57	2108	2156	*	*	*	25	137	2060	2100	2500	2192	1416
Totals	1547	9977						3391	32965					

[1] Percentiles are computed on regional data
[2] Includes economics programs with both business and social science orientation
* Not computed for fewer than 20 offers
+ No offers reported

AVERAGE MONTHLY SALARY OFFERS

(Data Combined For Men and Women)

Bachelor's Degree Candidates

BY OCCUPATIONAL TITLE FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 5/10/86 THROUGH 6/13/86							CUMULATIVE PERIOD 9/1/85 THROUGH 6/13/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
ADMINISTRATIVE & MANAGEMENT														
Accountants & Auditors	85	1432	$1714	$1771	$1875	$1750	$1470	381	6494	$1731	$1768	$1875	$1750	$1550
Business Administration	14	171	1378	1638	*	*	*	22	498	1525	1626	2460	1354	980
Financial Analysts	71	297	2220	2131	2500	2375	1667	116	572	2244	2030	2500	2375	1791
Management Trainee	125	950	1886	1662	2333	1866	1333	235	2664	1896	1652	2376	1916	1380
Personnel & Labor Relations	4	40	2031	1706	*	*	*	7	112	1786	1629	*	*	*
COMPUTER & MATHEMATICAL														
Computer Programmers	80	461	2091	2102	2416	2167	1500	152	1442	2114	2110	2500	2167	1625
Computer Scientists (incl. Systems Analysts)	128	555	2378	2294	2666	2454	1926	266	1832	2362	2245	2625	2416	2046
Mathematicians/Statisticians	19	84	1912	1956	*	*	*	55	259	1992	1985	2275	2029	1650
MARKETING & SALES														
Advertising/Marketing	24	219	1628	1698	2083	1667	1250	41	533	1645	1699	2125	1667	1250
Retail/Wholesale Sales	19	368	1724	1665	*	*	*	36	1193	1732	1639	2009	1667	1500
Technical Sales	9	117	1921	1908	*	*	*	18	380	1914	1845	*	*	*
ALL OTHER OCCUPATIONS														
Communications Occupations	4	54	1396	1585	*	*	*	10	147	1372	1636	*	*	*
Engineers (Engrg. Degree Required)	842	4681	2313	2328	2556	2375	1930	1873	15511	2338	2325	2575	2400	1960
Farm & Natural Resources Management	+	19	+	1728				2	64	1367	1651	*	*	*
Health-Related Occupations	10	23	1737	1527	*	*	*	12	76	1673	1613	*	*	*
Insurance & Real Estate Occupations	28	128	1721	1643	1958	1750	1416	36	267	1706	1635	1917	1729	1500
Production Occupations	4	93	1730	2022	*	*	*	4	259	1730	2017	*	*	*
Researchers—Nonscientific	52	133	1942	1776	2500	1937	1375	82	223	2036	1856	2500	2083	1416
Researchers—Scientific	22	91	2042	1957	2364	2042	1750	33	273	2048	2052	2416	2083	1417
Social Workers & Recreational Workers	6	23	1165	1141	*	*	*	9	71	1133	1232	*	*	*
Transportation & Distribution Occupations	1	38	1375	1885	*	*	*	1	95	1375	1813	*	*	*
Totals	1547	9977						3391	32965					

[1] Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates
Inexperienced
(One Year Or Less Of Full-Time, Non-Military Employment)

GRADUATE PROGRAM	INTERIM PERIOD 5/10/86 THROUGH 6/13/86							CUMULATIVE PERIOD 9/1/85 THROUGH 6/13/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	1	99	$2083	$2105	*	*	*	3	464	$1930	$2132	*	*	*
MBA (Nontechnical Undergraduate)	26	408	2542	2521	$3250	$2583	$1833	65	1165	2707	2529	$3333	$2667	$2000
MBA (Technical Undergraduate)	5	87	3085	2738	*	*	*	25	241	2741	2699	3200	2750	2208
MS-Business (incl. Mgmt., Mktg., Finance, etc.)	1	24	2417	2005	*	*	*	3	110	2627	2337	*	*	*
Administration (incl. Public, Hospital, etc.)	5	17	2332	2035	*	*	*	5	26	2332	2037	*	*	*
Industrial Mgmt. (incl. Industrial Admin.)	1	7	2625	2550	*	*	*	1	23	2625	2481	*	*	*
HUMANITIES & SOCIAL SCIENCES														
Humanities	1	11	1917	1886	*	*	*	1	35	1917	1624	*	*	*
Social Sciences	+	12	+	2016				+	40	+	1754			
ENGINEERING														
Chemical	8	27	2680	2691	*	*	*	37	138	2706	2678	2916	2700	2500
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	2	37	2375	2338	*	*	*	8	128	2388	2391	*	*	*
Electrical (incl. Computer Engrg.)	88	228	2935	2884	3200	2954	2666	192	652	2902	2851	3166	2917	2583
Industrial	2	25	2859	2765	*	*	*	11	63	2742	2707	*	*	*
Mechanical	23	85	2889	2784	3125	2975	2416	67	287	2798	2740	3125	2833	2400
Metallurgical (incl. Metallurgy & Ceramic Engrg.)[2]	3	10	2917	2744	*	*	*	18	55	2814	2722	*	*	*
Nuclear (incl. Engrg. Physics)	1	4	2650	3108	*	*	*	3	11	2606	2933	*	*	*
SCIENCES														
Chemistry	1	8	2167	2453	*	*	*	4	28	2428	2333	*	*	*
Computer Science	24	96	2861	2758	3208	2991	2250	81	373	2889	2777	3200	3000	2500
Geology & Related Geological Sciences	2	17	2875	2529	*	*	*	4	56	2968	2542	*	*	*
Mathematics	9	24	2348	2459	*	*	*	11	58	2396	2548	*	*	*
Totals	203	1226						539	3953					

[1] Percentiles are computed on regional data
+ No offers reported
* Not computed for fewer than 20 offers
[2] Previously reported under SCIENCES heading

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

GRADUATE PROGRAM	INTERIM PERIOD 5/10/86 THROUGH 6/13/86							CUMULATIVE PERIOD 9/1/85 THROUGH 6/13/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Nontech Undergraduate	21	197	$3129	$2878	$3750	$3167	$2500	47	483	$3084	$2828	$3833	$3167	$2083
MBA - Tech Undergraduate	2	44	2779	2912	*	*	*	4	100	2410	2888	*	*	*
Over 2 to 4 years														
MBA - Nontech Undergraduate	27	217	3240	2936	3833	3333	2500	85	653	3186	3032	3833	3167	2500
MBA - Tech Undergraduate	6	90	2736	3110	*	*	*	13	237	2855	3161	*	*	*
Over 4 years														
MBA - Nontech Undergraduate	39	167	3384	3119	4167	3500	2667	117	481	3361	3145	4167	3333	2573
MBA - Tech Undergraduate	+	81	+	3193				11	180	3292	3203	*	*	*
Totals	95	796						277	2134					

DOCTORAL DEGREE CANDIDATES

ENGINEERING														
Chemical	2	35	$3792	$3676	*	*	*	16	118	$3563	$3537	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	+	4	+	3000				1	11	2208	2892	*	*	*
Electrical (incl. Computer Engrg.)	12	35	3897	3744	*	*	*	24	100	3965	3845	$4500	$4092	$3200
Mechanical	7	20	3521	3439	*	*	*	15	43	3652	3435	*	*	*
Metallurgical (incl. Metallurgy, Materials Engrg., /Science & Ceramics)[3]	4	6	3506	3240	*	*	*	17	34	3587	3479	*	*	*
SCIENCES														
Chemistry	16	44	3162	3090	*	*	*	29	137	3198	3113	3500	3320	2917
Mathematics (incl. Oprs. Research, Statistics, & Acturarial Science)	4	8	3531	3266	*	*	*	7	27	3637	3292	*	*	*
Physics	4	8	3642	3749	*	*	*	10	55	3594	3527	*	*	*
Totals	49	160						119	525					

[1] Years of previous full-time, nonmilitary employment
[2] Percentiles are computed on regional data
+ No offers reported
* Not computed for fewer than 20 offers
[3] Previously reported under SCIENCES heading

JULY 1986 ECPO INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1986 ECPO REGIONAL INTERIM REPORT
INTERIM PERIOD 05/10/86 THROUGH 06/13/86 PART 1 - PAGE 1

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO. MECH-EQPT		BLDG MATERIAL	
ACCOUNTING	1757 1875 1625	63	1603	9	1581	2			1470	1		
BUSINESS ADMINISTRATION &			1833	5	1515	11	2294	2	2084	1		
MANAGEMENT INFO SYSTEMS	1916	1	1781	4			2287	3			1885	1
MARKETING & DISTRIBUTION			1439	6	1498	12					1500	1
ECONOMICS	1814	4	2079 2416 1625	51	1747	17						
HUMANITIES	1916	2	2174 2416 1667	39	1477	18						
SOCIAL SCIENCES			2020 2375 1583	42	1517 1916 1250	26						

JULY 1986 ECPO INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1986 ECPO REGIONAL INTERIM REPORT
INTERIM PERIOD 05/10/86 THROUGH 06/13/86

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO. MECH-EQPT		BLDG MATERIAL	
AEROSPACE & AERONAUTICAL		2308	1			2438 2641 2300	20	2418	1	2306	6
CHEMICAL		2308	1			2275	1			2060	1
ELECTRICAL(INCL COMP ENG)				2450	18	2435 2600 2254	88	2295	16	2368 2500 2208	55
CIVIL				2000	1	2226	5	2117	1	1922 2167 1650	39
GEOLOGICAL											
INDUSTRIAL		1969	4	2500	4	2118	9	2385	4	2167	1

JULY 1986 ECPO INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1986 ECPO REGIONAL INTERIM REPORT
INTERIM PERIOD 05/10/86 THROUGH 06/13/86

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
MECHANICAL		2125 6	2225 3	2294 48 2422 2150	2240 20 2612 1925	2250 19
METALLURGICAL				2316 1		2100 1
MINING & MINERAL						
NUCLEAR						
PETROLEUM						
ENGINEERING TECHNOLOGY				2350 1	1560 1	

JULY 1986 ECPO INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1986 ECPO REGIONAL INTERIM REPORT
INTERIM PERIOD 05/10/86 THROUGH 06/13/86

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO,MECH-EQPT		BLDG MATERIAL	
AGRICULTURAL			1916	1								
ALLIED HEALTH PROFESSIONS												
BIOLOGICAL					1800	1						
CHEMISTRY			1972	3	2083	1						
COMPUTER SCIENCE	1961	3	1935 2354 1458	31	2295	15	2389	11			1878	3
MATHEMATICS	1791	1	1910	17	1792	2						
OTHER PHYSICAL & EARTH			1604	2	1300	1	2424	4				

JULY 1986 ECPO INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1986 ECPO REGIONAL INTERIM REPORT

INTERIM PERIOD 05/10/86 THROUGH 06/13/86

CURRICULUM	CHEMCLS-DRUG		COMP-BUS MACH		ELECTRICAL		FOOD-BEVERAGE		GLASS-PAPER		PRIM. FAB METAL	
ACCOUNTING												
BUSINESS ADMINISTRATION &	1752	6	1542	2	1917	2	1721	2	2083	1		
MANAGEMENT INFO SYSTEMS	2000	1	1885	2	2083	1						
MARKETING & DISTRIBUTION	1850	1	1500	4	1952	2			1750	1		
ECONOMICS	1750	1	1889	3	2047	2			1750	1		
HUMANITIES			1778	3			2000	1				
SOCIAL SCIENCES							1690	4			1800	1

JULY 1986 ECPO INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1986 ECPO REGIONAL INTERIM REPORT
INTERIM PERIOD 05/10/86 THROUGH 06/13/86

CURRICULUM	CHEMCLS-DRUG		COMP-BUS MACH		ELECTRICAL		FOOD-BEVERAGE		GLASS-PAPER		PRIM, FAB METAL	
AEROSPACE & AERONAUTICAL					2416	1						
CHEMICAL	2373 2561 2208	30	2580	1	2355	2	2504	2	2460	6		
ELECTRICAL(INCL COMP ENG)	2438	4	2415 2625 2215	75	2443 2583 2300	136			2368	5		
CIVIL	1960	1							2375	1		
GEOLOGICAL												
INDUSTRIAL	2363	2	2488	2	2284	8	2083	1	2301	5	2125	1

JULY 1986 ECPO INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1986 ECPO REGIONAL INTERIM REPORT
INTERIM PERIOD 05/10/86 THROUGH 06/13/86

CURRICULUM	CHEMCLS-DRUG		COMP-BUS MACH		ELECTRICAL		FOOD-BEVERAGE		GLASS-PAPER		PRIM, FAB METAL	
MECHANICAL	2428	7	2315	6	2285 2475 1750	35			2382	7	2375	3
METALLURGICAL			2502	3	2275	2						
MINING & MINERAL												
NUCLEAR	2425	1										
PETROLEUM												
ENGINEERING TECHNOLOGY			2350	1	2125	3			2525	2		

JULY 1986 ECPO INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1986 ECPO REGIONAL INTERIM REPORT
INTERIM PERIOD 05/10/86 THROUGH 06/13/86

CURRICULUM	CHEMCLS-DRUG		COMP-BUS MACH		ELECTRICAL		FOOD-BEVERAGE		GLASS-PAPER		PRIM, FAB METAL	
AGRICULTURAL							2300	1				
ALLIED HEALTH PROFESSIONS	2150	4										
BIOLOGICAL	2083	1										
CHEMISTRY	1881	9			2191	1			2000	1		
COMPUTER SCIENCE	2333	1	2444 2667 2125	77	2385 2541 2100	31			2466	1		
MATHEMATICS			2283	4	1900	1						
OTHER PHYSICAL & EARTH					2291	3	1800	1				

JULY 1986 ECPO INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1986 ECPO REGIONAL INTERIM REPORT
INTERIM PERIOD 05/10/86 THROUGH 06/13/86

CURRICULUM	PETROLEUM		RESEARCH, CON		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
ACCOUNTING									1551	4		
BUSINESS ADMINISTRATION &			2833	1							2292	2
MANAGEMENT INFO SYSTEMS			2125	3	1833	1						
MARKETING & DISTRIBUTION									1416	1		
ECONOMICS	1900	1	2272	11			1879	2			1323	2
HUMANITIES			2190	7			1600	1	1138	2	1388	3
SOCIAL SCIENCES			2368	6					1283	2	1224	11

JULY 1986 ECPO INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1986 ECPO REGIONAL INTERIM REPORT
INTERIM PERIOD 05/10/86 THROUGH 06/13/86

CURRICULUM	PETROLEUM		RESEARCH, CON		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
AEROSPACE & AERONAUTICAL							1560	1				
CHEMICAL	2464	4	2475	1	2500	1	1736	4	1931	1		
ELECTRICAL(INCL COMP ENG)	2592	2	2479	15	2378 2459 2250	24	1797	17	1791	1		
CIVIL	2600	1	1937	2	1744	6	1782	3	1962	13		
GEOLOGICAL												
INDUSTRIAL					2280	3	1930	2				

JULY 1986 ECPO INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1986 ECPO REGIONAL INTERIM REPORT
INTERIM PERIOD 05/10/86 THROUGH 06/13/86

CURRICULUM	PETROLEUM		RESEARCH, CON		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
MECHANICAL	2566	1	2484	2	2494	6	1741	14			2000	1
METALLURGICAL							1558	2				
MINING & MINERAL												
NUCLEAR					2616	1						
PETROLEUM												
ENGINEERING TECHNOLOGY					2272	3						

JULY 1986 ECPO INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1986 ECPO REGIONAL INTERIM REPORT
INTERIM PERIOD 05/10/86 THROUGH 06/13/86

CURRICULUM	PETROLEUM	RESEARCH, CON		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
AGRICULTURAL											
ALLIED HEALTH PROFESSIONS								2271	2		
BIOLOGICAL		1416	1							1089	3
CHEMISTRY											
COMPUTER SCIENCE		2138	11	1917	1	2025	5				
MATHEMATICS		1841	5								
OTHER PHYSICAL & EARTH		2367	3			2333	1	1417	1		

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 05/10/86 THROUGH 06/13/86

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES JULY 1986 ECPO REGIONAL INTERIM REPORT

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO.MECH-EQPT		BLDG MATERIAL	
MBA--NON-TECH	2271	2	2660	12	2000	4					2950	1
MBA--TECH			2750	1								

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 05/10/86 THROUGH 06/13/86

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES JULY 1986 ECPO REGIONAL INTERIM REPORT

CURRICULUM	CHEMCLS-DRUG		COMP-BUS MACH		ELECTRICAL		FOOD-BEVERAGE		GLASS-PAPER		PRIM. FAB METAL	
MBA--NON-TECH	2600	1	2500	1	2667	2	3175	1				
MBA--TECH					2913	2						

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 05/10/86 THROUGH 06/13/86

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES JULY 1986 ECPO REGIONAL INTERIM REPORT

CURRICULUM	PETROLEUM		RESEARCH, CON		UTLTIES-PUBLC	GOVT-FEDERAL		GOVT-LCL/STATE	NON-PROFIT ORG
MBA--NON-TECH			2083	1		3000	1		
MBA--TECH	3425	2							

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CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO,MECH-EQPT		BLDG MATERIAL	
ACCOUNTING	1750 1875 1600	324	1570 1667 1300	20	1730	7			1610	2	1725	1
BUSINESS ADMINISTRATION &	1958	1	1853	11	1465 2000 1200	24	2294	2	1789	2	1500	1
MANAGEMENT INFO SYSTEMS	2075	5	1888	9			2252	5	2750	1	1885	1
MARKETING & DISTRIBUTION	1280	1	1448	10	1535 1666 1250	25					1500	1
ECONOMICS	1813	6	2063 2417 1585	89	1764 2142 1416	24						
HUMANITIES	1916	2	2144 2458 1667	51	1572 2083 1083	30						
SOCIAL SCIENCES			2062 2416 1625	60	1591 2000 1250	38						

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ECPO REGIONAL CUMULATIVE REPORT
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CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO, MECH-EQPT		BLDG MATERIAL		
AEROSPACE & AERONAUTICAL			2308	1			2421 2641 2250	37	2418	1	2306	6	
CHEMICAL	1916	1	2308	1			2008	3			2072	4	
ELECTRICAL(INCL COMP ENG)	2013	7	2368	11	2454 2600 2250	37	2427 2600 2250	145	2361 2600 2225	28	2366 2566 2175	109	
CIVIL					2236	3	2185	10	2059	2	1955 2167 1700	68	
GEOLOGICAL													
INDUSTRIAL	2208	4	2102	8	2443	7	2157	10	2481	7	2344	8	

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BY CURRICULUM & EMPLOYER

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CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO, MECH-EQPT		BLDG MATERIAL	
MECHANICAL	1916	10	2125	6	2335	5	2300 2418 2166	94	2302 2598 2000	50	2280 2500 1916	28
METALLURGICAL							2316	1			1883	2
MINING & MINERAL												
NUCLEAR											2500	1
PETROLEUM												
ENGINEERING TECHNOLOGY							2275	2	1560	1		

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CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO. MECH-EQPT		BLDG MATERIAL	
AGRICULTURAL			1916	1	1592	1						
ALLIED HEALTH PROFESSIONS			1708	1								
BIOLOGICAL			1750	1	1767	3						
CHEMISTRY			1972	3	2083	1						
COMPUTER SCIENCE	2195 2291 1926	20	1960 2375 1500	51	2328 2600 1750	38	2366 2525 2225	22	2242	4	2267	10
MATHEMATICS	1791	1	1985 2275 1583	47	2042	4						
OTHER PHYSICAL & EARTH			1604	2	1300	1	2337	6				

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CURRICULUM	CHEMCLS-DRUG		COMP-BUS MACH		ELECTRICAL		FOOD-BEVERAGE		GLASS-PAPER		PRIM, FAB METAL	
ACCOUNTING			1880	4	1800	1			1600	1		
BUSINESS ADMINISTRATION &	1805	8	1528	3	1917	2	1946	4	2083	1		
MANAGEMENT INFO SYSTEMS	2000	1	1969	5	2292	2	962	1				
MARKETING & DISTRIBUTION	1613	2	1556	6	1952	2	1669	2	1825	2		
ECONOMICS	2034	2	1889	3	2068	5			1750	1		
HUMANITIES			1767	5	2058	1	1930	3				
SOCIAL SCIENCES	1925	2			2083	1	1606	6			1800	1

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BY CURRICULUM & EMPLOYER

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CURRICULUM	CHEMCLS-DRUG		COMP-BUS MACH		ELECTRICAL		FOOD-BEVERAGE		GLASS-PAPER		PRIM, FAB METAL		
AEROSPACE & AERONAUTICAL					2354	2							
CHEMICAL	2385 2550 2083	64	2580	1	2431	12	2530	3	2430 2550 2300	20	2400	1	
ELECTRICAL(INCL COMP ENG)	2500	13	2432 2600 2250	149	2447 2583 2316	375	2572	3	2464	15			
CIVIL	1960	1			2167	1			2375	1			
GEOLOGICAL													
INDUSTRIAL	2294	4	2368	5	2301	19	2083	1	2318	9	2125	1	

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CURRICULUM	CHEMCLS-DRUG		COMP-BUS MACH		ELECTRICAL		FOOD-BEVERAGE		GLASS-PAPER		PRIM. FAB METAL	
MECHANICAL	2441	18	2338	14	2313 2475 2150	96	2428	7	2448	18	2324	10
METALLURGICAL	2467	1	2502	3	2261	3						
MINING & MINERAL												
NUCLEAR	2463	2			2374	6			2416	1		
PETROLEUM												
ENGINEERING TECHNOLOGY			2325	2	2242	7			2460	4		

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CUMULATIVE PERIOD 09/01/85 THROUGH 06/13/86

CURRICULUM	CHEMCLS-DRUG		COMP-BUS MACH		ELECTRICAL		FOOD-BEVERAGE		GLASS-PAPER		PRIM, FAB METAL	
AGRICULTURAL					1600	1	2300	1				
ALLIED HEALTH PROFESSIONS	2150	4										
BIOLOGICAL	2083	1										
CHEMISTRY	2004	12			2191	1			2277	3		
COMPUTER SCIENCE	2286	3	2408 2666 2100	126	2357 2500 2100	73			2379	2		
MATHEMATICS	1910	3	2308	5	2155	2						
OTHER PHYSICAL & EARTH	2042	1	2125	1	2302	5	1800	1				

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CURRICULUM	PETROLEUM		RESEARCH, CON		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
ACCOUNTING	1750	1			1854	2	1485	1	1566	5		
BUSINESS ADMINISTRATION &			2833	1			1645	1			2292	2
MANAGEMENT INFO SYSTEMS			2325	5	1817	2						
MARKETING & DISTRIBUTION									1416	1		
ECONOMICS	1900	1	2178 2500 1666	20	2067	1	1879	2			1323	2
HUMANITIES			2269	13			1398	2	1138	2	1278	6
SOCIAL SCIENCES			2283	19			1199	1	1328	3	1250	15

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CURRICULUM	PETROLEUM		RESEARCH, CON		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
AEROSPACE & AERONAUTICAL							1560	1			2417	1
CHEMICAL	2534	18	2275	2	2583	2	1671	7	1931	1		
ELECTRICAL(INCL COMP ENG)	2566	9	2473 2667 2250	48	2409 2500 2250	49	1926 2375 1558	41	1791	1	2083	1
CIVIL	2578	3	1928	6	2019	13	1825	7	1951	19		
GEOLOGICAL												
INDUSTRIAL					2280	3	1847	5				

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AVERAGE MONTHLY SALARY OFFERS
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CURRICULUM	PETROLEUM	RESEARCH. CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MECHANICAL	2536 3	2484 2	2393 10	1816 27 2166 1559		2000 1
METALLURGICAL				1558 2		
MINING & MINERAL						
NUCLEAR			2341 3	1987 3		
PETROLEUM						
ENGINEERING TECHNOLOGY		2275 2	2277 4	1583 1		

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JULY 1986 CUMULATIVE

ECPO REGIONAL CUMULATIVE REPORT
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CURRICULUM	PETROLEUM		RESEARCH/CON		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
AGRICULTURAL							1242	2				
ALLIED HEALTH PROFESSIONS									2271	2		
BIOLOGICAL			1229	2			1500	1			1245	5
CHEMISTRY			2000	1								
COMPUTER SCIENCE	2416	1	2236 2516 1916	39	2119	5	2027	11			1708	2
MATHEMATICS			2021	10			1485	1				
OTHER PHYSICAL & EARTH			2367	3			1936	3	1417	1	1167	1

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 1 CUMULATIVE PERIOD 09/01/85 THROUGH 06/13/86

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CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO, MECH-EQPT		BLDG MATERIAL	
MBA--NON-TECH	2315	9	2907 3750 2167	30	2264	6					2950	1
MBA--TECH	2375	4	2975	5								

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 2 CUMULATIVE PERIOD 09/01/85 THROUGH 06/13/86

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES JULY 1986 ECPO REGIONAL CUMULATIVE REPORT

CURRICULUM	CHEMCLS-DRUG		COMP-BUS MACH		ELECTRICAL		FOOD-BEVERAGE		GLASS-PAPER		PRIM. FAB METAL	
MBA--NON-TECH	2672	3	2477	4	2646	4	3156	3	2917	1		
MBA--TECH	2560	1			2831	3	3000	1	2608	2		

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 3 CUMULATIVE PERIOD 09/01/85 THROUGH 06/13/86

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CURRICULUM	PETROLEUM		RESEARCH, CON		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
MBA--NON-TECH			2375	2	2750	1	3000	1				
MBA--TECH	3425	2	2562	4	2833	1	1750	1			3200	1